


**THIS
MAY THE FOURTH...**

...BE WITH US.

IT Summit Brochure
Final Edition



**2023 MTUG
INFORMATION TECHNOLOGY
SUMMIT & TRADESHOW**

**MAINE TECHNOLOGY
USERS GROUP**

Thursday, May 4th, 2023

7:30 am to 4:00 pm

Holiday Inn by the Bay
88 Spring Street, Portland, Maine
www.mtug.org/techsummit

*network.
learn.*

*The Maine Technology Users Group
PO Box 8549, Portland, ME 04104
207-370-5327 • www.mtug.org*



The MTUG Summit Strikes Back.

IT Summit Brochure Table of Contents:

Table of Contents & About ‘Birds of a Feather’ page 2
 Agenda page 3
 Sponsor & Donor Appreciationpages 2-5
 Keynote Speaker page 4
 The 2023 I.T. Scholarships page 5
 Workshop Schedule At-A-Glance page 10
 Workshop Descriptions page 11-14
 Sponsor / Exhibitor Ads pages 5-9,15-19,21
 About MTUG & Presenter / Helper Thank Yous..... page 20
 Exhibitor Alphabetical List page 22
 Exhibitor Booth Map 23 (inside back)
 IT Summit Pricing and Directions page 24 (back)

**“Birds of a Feather”
 Technology User &
 Advocacy Groups**
 Lincoln/Kennebec
 Room, 2nd fl.
 830am-3pm 

Fly on over to the Birds of a Feather room to meet like-minded attendees and network with representatives from the tech-focused organizations and user groups below:

DC207 – www.dc207.org
 FIRST Robotics – www.maineFIRST.org
 (ISC)² Maine – www.isc2mainechapter.org
 Project Login – www.projectlogin.com
 OWASP Maine – owasp.me

MTUG is grateful for the contributions of our IT Summit Sponsors.

IT SUMMIT LUNCH SPONSOR



PARTNER / GOLD SPONSORS

Lanyard Sponsor

Summit Bag Sponsor



2023 IT Summit & Tradeshow Agenda

7:30 – 8:30am – Attendee Registration in Lobby (1st fl)
Continental Breakfast in Casco Bay Hall (downstairs/G3)

8:00 – 8:30 am – Student Orientation – Connecticut Room

ALL DAY (7:30a–4p) – Casco Bay Hall – Vendor Exhibits

Meet with vendors and view demonstrations and displays of new and innovative technology products and services (downstairs/G3).

MOST of DAY (8:30a–3p) – “Birds of a Feather” – Lincoln Rm

Speak with representatives from regional tech user groups, featuring a variety of disciplines, in the Lincoln/Kennebec Room, 2nd floor.

8:30 – 8:45am – Casco Bay Hall – Opening Remarks

MTUG welcomes attendees and introduces the 2023 MTUG IT Summit.

8:45 – 9:45am – AND – 11am – 12pm

Educational Workshops – Morning Sessions A & B

(Refer to Schedule/Rooms/Descriptions on pages 10-15.)

4 Workshops during each Time Session A & B – 1st & 2nd floors.

12 – 1pm – Buffet Lunch – Vermont/New Hampshire

(enter from Massachusetts, far left end of 1st floor hall)

12:10 – 1:10pm – Announcements & Keynote during lunch

Keynote Presentation with Pips Veazey + Q&A in Vermont/New Hampshire Hall
Keynote also to be streamed in Casco Bay Hall table/eating area.

12:15 pm: Dr. Alice “Pips” Veazey, Director, UMaine Portland Gateway:
“Teaming with teams: collaborative work in an age of complexity.”

1:15 – 2:15pm – AND – 2:30 – 3:30pm

Educational Workshops – Afternoon Sessions C & D

(Refer to Schedule/Rooms/Descriptions on pages 10-15.)

4 Workshops during each Time Session C & D – 1st & 2nd floors.

Cookies from lunch served in Casco Bay Hall (downstairs/G3)

3:30pm – Students welcome to Regroup & Share
at Student Reserved Table in Casco Exhibit Bay Hall

3:00pm – More Desserts & Snacks in Casco Bay Hall

**3:30 – 4:00pm – Scholarship Donor Appreciation,
Final Remarks & Lots of Door Prizes!**

4:00pm – The 2023 IT Summit & Tradeshow ends.

THANK YOU, ALL !!

**MTUG is grateful for
our IT Summit
SILVER SPONSORS.**

SILVER / SUPPORTER SPONSORS

BREAKFAST & BREAK SPONSOR



A DIVISION OF THE COOK & BOARDMAN GROUP, LLC



MTUG is grateful for our
IT Summit Contributor Sponsors.

BRONZE SPONSORS



BUSINESS EQUIPMENT UNLIMITED
A XEROX Business Solutions Company



AUDIO / VISUAL SPONSOR



Keynote:

Dr. Alice "Pips" Veazey

Director, University of Maine
Portland Gateway

*"Teaming with teams:
collaborative work in an
age of complexity."*



Around the world, work is being done by distributed teams more than ever. Through this approach, organizations bring together resources to develop better solutions. Technology can enhance, support, or hinder these connections, so the associated design of the technological and human systems in concert with one another is critical for both makers and users of technology. The science of teams and collaborative work can improve how we think about the use of technology, especially in complex, knowledge-driven systems. Building on the keynote from 2022 around agility and resilience, this presentation will examine the latest findings from team science and explore ways to create more effective connections within and across organizations. The result for you? Better solutions to lead your organization to lower costs, and higher profitability!

About Dr. Veazey:

Dr. Alice "Pips" Veazey serves as the Director of the University of Maine Portland Gateway, a dedicated office in Portland, Maine to help people and businesses across Maine access the vast array of research and education opportunities at Maine's flagship research university.

Prior to accepting the director's position, she served as the Principal Investigator for the Alaska Established Program to Stimulate Competitive Research (EPSCoR), a major statewide program funded by the National Science Foundation and the State of Alaska aimed at increasing research capacity and the STEM workforce. Pips co-founded the EPSCoR Education, Outreach and Diversity (EOD) group, and served on both the Project Administrators and Directors Councils.

She led and co-created the University of Alaska Fairbanks Visualization Space, a high-resolution visual environment designed to enhance shared understanding among circumpolar researchers, community members and organizations; promote conversations about complex problems; and co-develop creative solutions. Her research includes time on and around the continent of Antarctica and the Greenland ice cap to examine the physical structures of ice over time.

Her current research focuses on enhancing effective leadership of large interdisciplinary science teams. She has worked with dozens of large research teams across the country to facilitate the co-development of research collaboration plans. She serves as a founding board member of the International Network for the Science of Team Science, a two-term board member for the Arctic Research Consortium of the United States and a recently elected board member of the Environmental and Energy Technology Council of Maine.

The 2023 I.T. Scholarships

Recipients will be announced later this summer.

A warm thank you for our 2023 Scholarship donors and administrators:



MTUG has worked with locally-involved businesses for over a decade to raise scholarships for students in year 3 or 4 of an IT-related program in the University of Maine System, with grants available for up to two years. We are grateful to our donors for their generous contributions, and to the University of Maine Foundation for administering the program. In 2023, ten scholarships from ten donors, together with MTUG's partial match, will bestow grants to ten recipients for a total of \$13,750 in student scholarships. **Thank you, donors!**

2023 Scholarships:

- 2023 MTUG–ATX Advisory Services Scholarship: \$1,500
- 2023 MTUG–Connectivity Point Scholarship: \$1,000
- 2023 MTUG–Consolidated Communications Scholarship: \$1,250
- 2023 MTUG–FirstLight Scholarship: \$1,000
- 2023 MTUG–GoNetspeed Scholarship: \$1,500
- 2023 MTUG–Lincolnville Communications Scholarship: \$1,500
- 2023 MTUG–Maine Employers Mutual Insurance (MEMIC) Scholarship: \$1,500
- 2023 MTUG–Norway Savings Bank Scholarship: \$1,500
- 2023 MTUG–Tyler Technologies Scholarship I: \$1,500
- 2023 MTUG–Tyler Technologies Scholarship II: \$1,500

MTUG thanks Dr. Ron Brown, MTUG Scholarship Liaison and board member, for his efforts to raise awareness of this program, and to Dee Gardner and Holly Hatch of the University of Maine Foundation for organizing and allocating this year's scholarships.

CORNING

supports



www.corning.com

Amplifying the fiber optics in Maine.

**Our fiber internet is reaching more homes
and businesses in Maine than ever.**

We're proud to be the preferred internet provider for Mainers, delivering affordable, reliable multi-gig connectivity to nearly 150,000 homes and businesses across the state. As we continue to expand service to an additional 118,000 locations in 2023, it's important to us to collaborate with our communities to close the rural digital divide. Our goal is to improve the lives of our citizens socially and economically with dependable wallet-friendly fiber internet service so more folks can feel empowered and stay connected.



FidiumFiber.com/AmpingMaine

©2023 Fidium



DON'T PAY THE RANSOM

Rubrik's Zero Trust Data Security™ keeps your data safe from ransomware

With Rubrik, become resilient against cyber attacks or even inadvertent data deletion with fast data recovery across your enterprise, cloud and SaaS applications.

Rubrik delivers both data security and radically simple data protection on a single platform. When mission-critical data is lost, rely on Rubrik to recover from uncompromised backups.

This means when ransomware strikes, you don't have to pay the ransom. With Rubrik, secure your data, and secure your business.



Recovery from ransomware
Secure, air gapped backups



Unified data management
Protection across Microsoft 365, datacenter and cloud apps



Rapid restores for lost data
Reliable recovery of accidentally deleted data

Rubrik ensures that your data is easily managed, securely stored, and accessible when and where it is required.

VISIT

RUBRIK.COM/SOLUTIONS/MICROSOFT-365

TO LEARN MORE



Join us next at:

rubrik
FORWARD
BOSTON, MA
MAY 22, 2023

Register Now



WEI is an innovative, full service, customer-centric IT service & solution provider

Why WEI?

We go further.

At WEI, we're passionate about solving your technology tasks and helping you drive your desired business outcomes. We believe in challenging the status quo and thinking differently. WEI is a premier business technology partner, who always puts our customers first while providing the most innovative solutions possible.



***Come see our corporate office and let us be your trusted IT partner!
800-296-7837 ~ info@wei.com***



WEI Corporate Office

43 Northwestern Drive, Salem, NH ~ 800-296-7837 ~ www.wei.com ~ info@wei.com

TOTAL SOLUTIONS PROVIDER FOR THE STATE OF MAINE

Services to keep organizations safe:

- Video Surveillance & Analytics
 - Electronic Access Control
 - Wireless Infrastructure
- Network Security & Firewall
- Doors, Frames & Hardware
 - Design & Engineering
- Installation & Maintenance



LEARN MORE



Choose convenience first.

Consolidate all of your Security Operations tasks into a single SaaS platform.

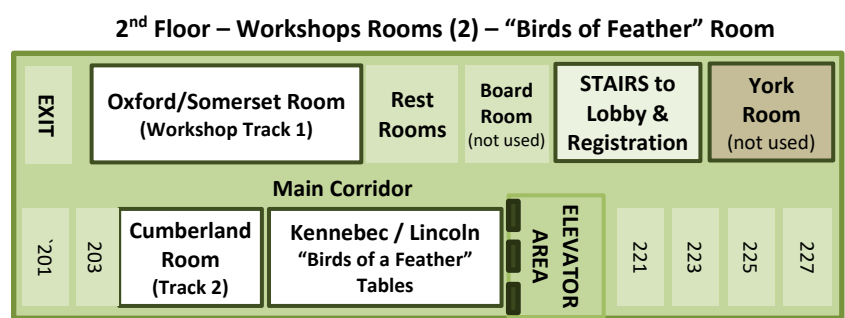
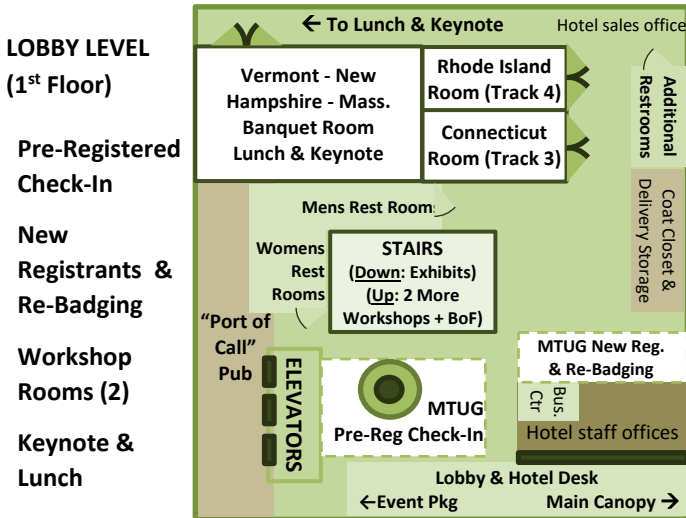
adlumin.com/demo



2023 Summit Workshops At-A-Glance

Workshop Spaces are on both 1st & 2nd Floors.

TIME → & ROOM ↓	Session A (8:45 – 9:45 AM)	Session B (11 AM–12 PM)	Session C (1:15 – 2:15 PM)	Session D (2:30 – 3:30 PM)
TRACK 1 Oxford /Somerset Room, 2 nd fl.	Where should you start with the Internet of things and Artificial Intelligence? How can you differentiate your business with IoT/AI? <i>Nadège Levallet and C. Matt Graham, Maine Business School, Univ. of Maine</i>	Becoming a Data-driven Business: An End-to-end Strategy. <i>Patrick McQuillan, Jericho Consulting</i>	AI benefits and risks for the individual, business, and technology. <i>Frank Appunn, InfraGard</i>	Including your Business' Voices in ERP Implementations <i>Ande Smith, Deer Brook Consulting, and Chris Burbank, York County Community College</i>
TRACK 2 Cumberland Room, 2 nd fl.	End of Life Technology: Security, Environmental, Regulatory & Social Impacts. <i>Allen Cornwall, Give IT Get IT</i>	Bootstrap your Product Security with OWASP SAMM. <i>John Ellingsworth, Security Principal, OWASP SAMM</i>	Beyond Checklists and Audits: Mastering CMMC Compliance in the Real World. <i>Jack Horgan, Security & Compliance Officer, Technology Solutions of Maine</i>	Everything You Never Wanted To Know About Life Science IT But Have Been Forced To Find Out. <i>Chris Dagdigian, BioTeam</i>
TRACK 3 Connecticut Room, 1 st fl.	Fast & Furious: A Look At What Happens The First Few Seconds And First Full Week You Connect A System Or Device To The Internet. <i>Bob Rudis, GreyNoise Intelligence</i>	Lessons from LastPass: Beyond Secure Password Management. <i>Cheryl Biswas, TD Bank</i>	From PCI 3.2.1 to 4.0 – Protecting your ability to accept payment cards. <i>Jockel Carter</i>	Understanding Threats in your Applications through Threat Modeling. <i>John Poulin, Staff Security Engineer, GitHub</i>
TRACK 4 Rhode Island Room, 1 st fl.	Untapped Benefits of the Microsoft Power Platform and the Complex Problems Getting Solved. <i>Jean Haskell, Systems Engineering, and Travis Hersom, Baker Newman Noyes</i>	Lurking in the Shadows: Common Risks Overlooked in your Active Directory. <i>Christopher Haller, Director of Professional Services, Centripetal</i>	Build Sustainable Extranets & Customer Portals for External Stakeholders. <i>Tony Marchetti, CollabPoint, and Pete Dierker, ClearEdge Partners</i>	Consoles, Serial Ports, KVMs, and more: what to do when the network is not enough to reach your systems. <i>Bruce Hall and Karen McArthur, Bates College</i>



Lower Level / G3 – Casco Bay Hall - Tradeshow Exhibits
 Complete Booth Map and Alphabetical Exhibitor/Sponsor Listing inside brochure back cover. Please visit our Exhibitors & Sponsors often!

Workshop Descriptions

Workshop Session A – 8:45 AM to 9:45 AM

Where Should You Start with the Internet of things (IoT) and Artificial Intelligence (AI)?

How can you differentiate your business with IoT/AI?

[8:45am – Oxford/Somerset]

This workshop is for organizations that want to explore opportunities that IoT/AI brings but are not sure where to start. IoT/AI can transform businesses by automating processes ranging from inventory management to robotics to full automation, saving time, and money. However, can small businesses benefit from the IoT/AI? This workshop will explore the emerging role of the IoT in small businesses, the impact on their ability to compete in a rapidly changing digital environment, and their awareness, attitudes, perceptions, and willingness to adopt it.

*Nadège Levallet, MBA, PhD, Assistant Professor, Management & Information Systems, and
C. Matt Graham, PhD, Associate Professor of Management Information Systems, Maine Business School,
University of Maine*

End of Life Technology:

Security, environmental, regulatory & social impacts

[8:45am – Cumberland Room]

Attendees will learn about all of the different aspects of end of life technology, from a data security perspective, an environmental perspective, and compliance perspective with the Maine Department of Environmental Protection, that they likely are not aware they are required to do. The workshop will help answer some difficult challenges faced by businesses with their end-of-life technology, while educating them on others. The workshop will offer information on the nature of the recycling processes and what the real challenges in the world are; that “reuse” has an exponentially better impact on the environment; and that by solving their own problems they can help address digital inclusion needs.

Allen Cornwall, Give IT, Get IT

Fast & Furious: A look at what happens the first few seconds

and first full week you connect a system or device to the internet

[8:45am – Connecticut]

At work or at home, we all connect systems and devices to the internet. But, do you know just how safe or unsafe it is to connect that cable, or launch that cloud instance? Most folks do not realize just how quickly sources with good, bad, and unknown intent attempt to reach out and touch something you've deployed.

Bob Rudis, GreyNoise Intelligence

Untapped Benefits of the Microsoft Power Platform and the complex problems getting solved

[8:45am – Rhode Island Room]

The Microsoft Power Platform is an ideal development platform for companies with complex business problems but limited resources. Learn how the “low code” integrated Power Platform tools included with M365 and O365 are packaged together to help provide significant cost and time savings across your organization. This presentation will cover the following:

- The real value proposition of using Microsoft Power Platform.
- The best use cases for the Power Platform and pitfalls to avoid.
- The misconception of low code development & what the process really looks like.
- Premium licensing requirements and future considerations when implementing.

Jean Haskell, Sr. Programmer Analyst, Systems Engineering

Travis D. Hersom, Chief Information Officer, Baker Newman Noyes

Workshop Session B – 11 AM to 12 PM

Becoming a Data-Driven Business: *An end-to-end strategy*

[11am – Oxford/Somerset]

The key to a successful data-driven enterprise – no matter its objective or resources – is in the ability to create a high-fidelity, end-to-end data strategy that infuses reliable insights into the day-to-day decision making of its business. This workshop draws on my experience as a data strategy consultant, business executive, and analytics professor to provide an in-depth and accessible framework for optimizing data across your organization. Namely, we will address three time-tested areas of data technology enablement that create long-term value and accelerate growth for players in any industry:

- Data governance and infrastructure design;
- Business intelligence and self-service reporting tools; and
- Nurturing partnerships with key stakeholders to contextualize insights and drive decision making

These topics are designed to be implemented on any budget and across any organization, since the outcomes that govern a successful data strategy can be achieved in any size business. The workshop relies on real-world case studies to illustrate the precise steps that need to be taken, and explores how business leaders can leverage their own resources to measure performance accurately for effective decision making, and enhance their competitiveness within their industry.

This workshop is intended to provide Maine’s small businesses with a simple and clear turnkey framework that delivers on these objectives.

Patrick McQuillan, Subject Matter Expert in Data & Analytics, Jericho Consulting

Bootstrap your Product Security with OWASP SAMM

[11am – Cumberland Room]

Join us to discover how to strengthen your product security with the industry-leading maturity model for software assurance - OWASP SAMM 2.1. This presentation will help you understand how to utilize the framework to enhance your software product security with agility and assurance, regardless of your business's size.

With a focus on product security, you'll learn about the new features of SAMM 2.1, user community engagement and feedback, and the tools and resources available to you. You'll gain valuable insights into how to improve your software security through the OWASP SAMM Toolbox, Benchmark project, and mappings.

Don't miss out on this opportunity to take the first step in your software security journey and ensure that your products are secure, reliable, and resilient against evolving cyber threats!

John Ellingsworth, Security Principal, OWASP SAMM

Lessons from LastPass: *Beyond secure password management*

[11am – Connecticut]

We hear it all the time - secure your passwords best with an application dedicated to just that. LastPass is a popular password manager used by individuals and corporations. However, in 2022 it suffered two breaches, and only recently was the extent of the damage made known. An unknown attacker was able to take the literal keys to the kingdom, compromising everything stored in the LastPass vaults. This talk will share what has been made known so far as we walk through the details available on the attacks and examine the timeline of events and disclosures. It's important to note what came to light when, and how that changed the narrative. We will also examine the role played by BYOD, logging, and why we need to change with the times to detect behavioral anomalies.

Cheryl Biswas, TD Bank

Lurking in the Shadows: *Common risks overlooked in your Active Directory* [11am – Rhode Island]

This workshop will discuss six common misconfigurations and threats in Active Directory from an attacker's mindset. This covers why these items are a risk, how to find them, and how to remediate them before an

attacker exploits them. The workshop will also have stories about each of these threats in the field and how they were used to leverage access.

Christopher Haller, Director of Professional Services, Centripetal

Workshop Session C – 1:15 PM to 2:15 PM

AI Benefits and Risks for the Individual, Business, and Technology [1:15pm – Oxford/Somerset]

A sober planning session and interactive discussion with the audience about the hundreds of new uses of AI at the individual, workgroup, and enterprise levels. This general-purpose technology will influence nearly everything.

Discussion will include specific examples of AI as a business tool, what is coming over the horizon in the next 5 years, and the risks of adoption and non-adoption of this technology. Finally, workable deployments, including machine-human collaboration, are considered.

Frank Appunn, InfraGard

Beyond Checklists and Audits: Mastering CMMC compliance in the real world [1:15pm – Cumberland Room]

In this comprehensive presentation, attendees will explore the complex world of obtaining CMMC certification for organizations within (or looking to join) the Defense Industrial Base supply chain. Drawing on extensive experience as a Registered Practitioner with Cyber-AB, the session will provide a detailed roadmap for small-to-medium-sized businesses embarking on their CMMC journey.

Participants can expect to gain a thorough understanding of the crucial steps involved in initiating a CMMC assessment and be introduced to the key players within the CMMC ecosystem, including their roles and responsibilities. Essential terms will be highlighted to ensure a smooth certification process.

Furthermore, the presentation will share practical advice and best practices for preparing for a CMMC assessment, encompassing important aspects such as conducting a gap analysis, implementing required security controls, and maintaining continuous monitoring and improvement. Emphasis will be placed on proper documentation, record keeping, and employee training to enhance an organization's cybersecurity posture.

By attending this insightful session, participants will walk away with a deeper understanding of the CMMC certification process and the necessary tools to successfully navigate this journey while supporting SMBs in the Defense Industrial Base supply chain.

Jack Horgan, Security & Compliance Officer, Technology Solutions of Maine

From PCI 3.2.1 to 4.0: Protecting your ability to accept payment cards [1:15pm – Connecticut]

PCI SSC has published new regulations concerning the management of payment cards. There is a new approach and rules to follow. Depending on how important accepting payment cards is to your business you will want to understand the changes that are coming. Planning now for version 4.0 is critical.

Jockel Carter

Build Sustainable Extranets & Customer Portals for External Stakeholders [1:15pm – Rhode Island]

Keeping external stakeholders satisfied is important, which includes managing requests, responding to inquiries, maintaining information security, and providing visibility. For any organization, this can be a daily and costly challenge. However, organizations leveraging SharePoint extranets and portals can streamline communication with customers, vendors, and partners with an added layer of security.

Join us for a first-hand end-user experience from Pete Dierker, IT Director at ClearEdge Partners, who will demonstrate how they established a sustainable SharePoint extranet site structure without additional hardware by relying upon CollabPoint's expert architecture guidance.

Microsoft 365 Architect, Tony Marchetti, will also educate attendees on sustainable third-party tools and tech options like Power Automate to set up efficient customer portals. Valuable tech tips will be shared on how to maintain these platforms for the long run by setting up effective security components, such as document labeling, sharing, and managing user access.

Tony Marchetti, Principal Consultant, CollabPoint
Pete Dierker, IT Director, ClearEdge Partners

Workshop Session D – 2:30 PM to 3:30 PM

Including your Business' Voices in ERP Implementations [2:30pm – Oxford/Somerset]

Chris and Ande will discuss strategies and lessons learned from implementing a large-scale Enterprise Resource Planning (ERP) system at the Maine Community College System. They will discuss how business partners are engaged, how decisions are made, and other challenges of bringing seven individual colleges and stakeholders together onto a common software platform.

Ande Smith, President, Deer Brook Consulting
Chris Burbank, Director of Strategic Initiatives and Partnerships, York County Community College

Everything you Never Wanted to Know about Life Science IT but have been forced to find out [2:30pm – Cumberland Room]

A practitioner with 20+ years of hands-on experience will provide honest, blunt and practical insights covering key differences between Enterprise IT and Research IT with a content focus aimed at vendors, IT professionals, VARs, consultancies and sole practitioners who may be interested in sales or employment opportunities within research environments.

Chris Dagdigian, BioTeam Inc.

Understanding Threats in your Applications through Threat Modeling [2:30pm – Connecticut]

This workshop will use real-world examples from GitHub and open-source projects to help engage users that may not have a software engineering background. Techniques for understanding the risks and security threats posed by your applications will be presented, applicable for both product stakeholders as well as engineers.

John Poulin, Staff Security Engineer, GitHub

Consoles, Serial Ports, KVMs, and more: What to do when the network is not enough to reach your systems [2:30pm – Rhode Island]

Despite the ubiquity of ethernet and wireless, there are times - usually when a device is being initially set up or something has gone wrong - when a network cannot be used to connect your laptop to a server, router, switch, or some other device to fix a problem. This session will show how to connect using the lowly serial port or its more powerful cousin, the KVM.

Bruce Hall, Network Administrator, and
Karen McArthur, Senior Systems & Infrastructure Administrator, Bates College

You don't have a
tools problem.
You have an
operations problem.



END CYBER RISK

Security operations
is the solution.

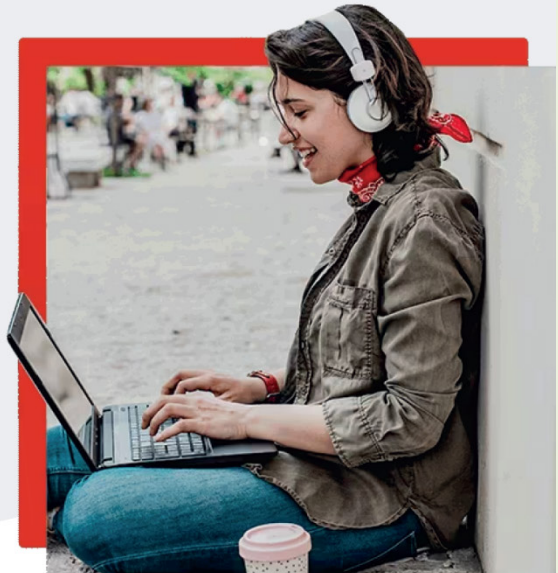
Arctic Wolf delivers broad visibility, strategic guidance, and 24x7 coverage. Experience security operations as a concierge service and end cyber risk at your organization.

Learn more at arcticwolf.com

AVAYA Experience Platform™

Connecting customer
service across
every touchpoint

Deliver a great customer experience





Your customers rely on you.

YOU RELY ON US.



WGTECH | IT Solutions

wgtech.com • 207-856-5320



DEER BROOK

CYBER | TECHNOLOGY | SOLUTIONS

- ◆ Governance Programs
- ◆ Risk & Control Assessments
- ◆ Fractional CISO
- ◆ Vulnerability Assessments
- ◆ Penetration Tests
- ◆ Vendor Management

Veteran Owned and Staffed

deer-brook.com



Come meet the Microsoft Modern Work Experts & Azure Specialists at booth #27 for a chance to **WIN a 9th Gen iPad** or even more valuable, a **FREE Microsoft 365 Tenant Assessment (\$5,000 value)** for your organization!

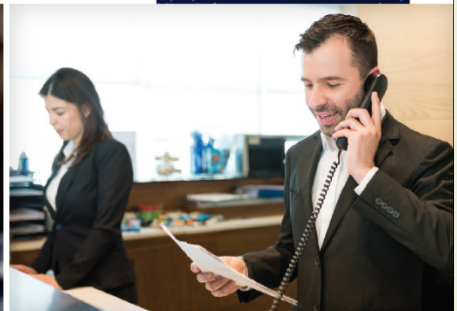
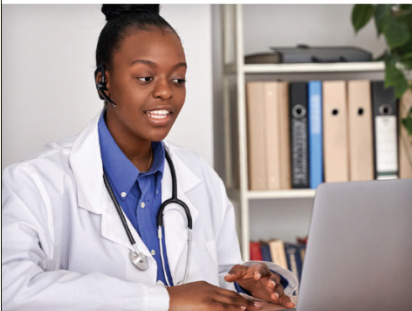
Delivering transformative workplace technology to our local community.



A XEROX™ Business Solutions Company

Learn more at: beu.net

©2023 Conway Technology Group, LLC. All rights reserved. Xerox® is a trademark of Xerox Corporation in the United States and/or other countries. BR38710

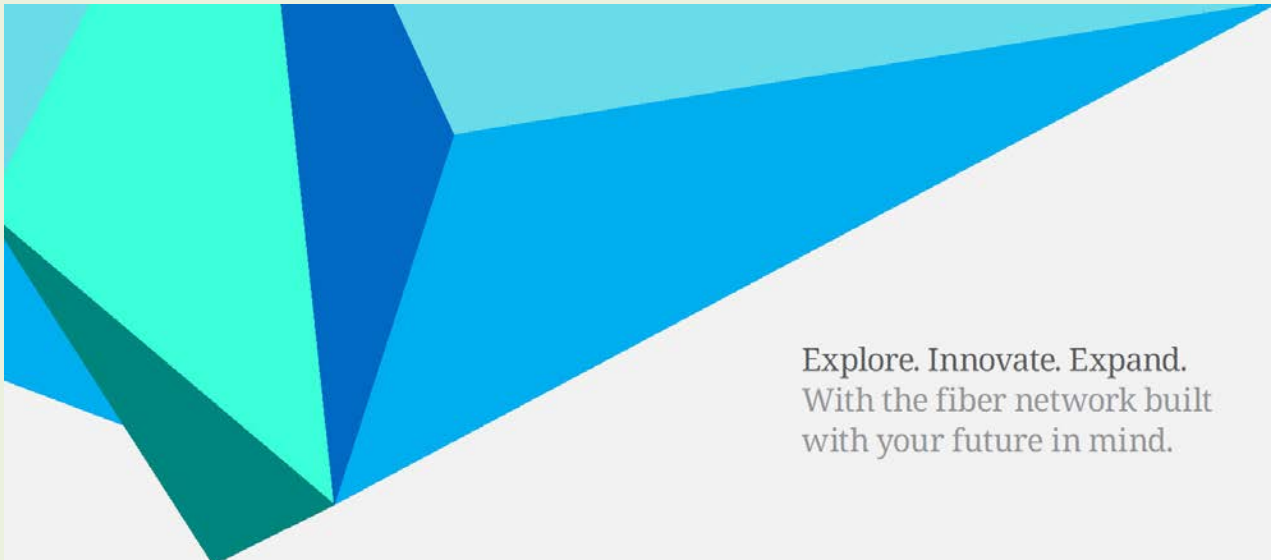


WHEN COMMUNICATION MATTERS

Whether it's a new build or a system upgrade, network cabling and wireless networks are the backbone of your customers' technology systems. Connectivity Point's smart-technology designs are customized for their needs. So, when you are looking to help connect your customers with their patients, their students, their guests—look no further than Connectivity Point.


Cabling & Connectivity • Audio/Visual Equipment • Security Solutions • Telephone Systems
Sound Masking • Wireless Networks • Cellular Amplification • Deployment • Maintenance

connectivitypoint.com • 866-782-0200     



Explore. Innovate. Expand.
With the fiber network built
with your future in mind.

Our fiber networks are custom-built to meet your needs today,
while preparing you for tomorrow's most transformative innovations.
So no matter what comes next, you'll be ready—with the strength
and assurance that come with working with an S&P 500 company.

 **CROWN
CASTLE**

The pathway to possible.
CrownCastle.com

Visit us at booth #23.

©2023 Crown Castle



FUTUREPATH WITH
SILICORE ULF

 **dura·line** www.duraline.com



Simplified & Enhanced Business Communication



"Serving New England customers for over 30 years."



207-878-7585 800-464-7585
www.necomm.com



Making Technology Work for You.

- Collaboration & UC
- Data Networking
- SecureBlu Security Services
- CloudBlu Cloud Services
- Digital Transformation
- Physical Security & Life Safety
- Managed Services
- Professional Services

Contact Us
neweratech.com | 877.696.7720

The Maine Technology Users Group – History and General Information

In January 1987, sponsored by the University of Southern Maine, representatives from various Maine businesses and organizations established the Maine *Telecommunications* Users Group. In the winter of 2013, MTUG’s name was changed to the Maine *Technology* Users Group to better reflect changes in the industry.

The following overall guidelines constitute MTUG’s framework:

- MTUG organizes and supports informal and formal information technology training and networking events where MTUG constituents share their ideas, experiences, and best practices of a wide variety of technical issues and topics.
- MTUG holds regular meetings with topics of interest to both large and small IT consumers and producers. Meetings are normally held from September through April of each year. There is no membership fee to participate in MTUG’s regular monthly meetings. Meeting notices are sent via email to everyone who joins our mailing list at www.mtug.org, and are announced on MTUG’s LinkedIn Group, as well as other online media outlets.
- MTUG supports the work of other not-for-profit users groups and technology advocacy groups across the region, and MTUG shares information about IT job openings.
- The MTUG Information Technology Summit, held in spring, culminates the year’s activities. The Summit brings together IT professionals from various business interests in an educational setting to exchange information and ideas.

MTUG’s current audience includes over 2000 individuals through our mailing list and LinkedIn group, split roughly evenly between “end-users” (including IT professionals in non-IT service/product organizations), and vendors/consultants from across the technology sales and service spectrum.

Get involved this year at www.mtug.org/get-involved-mtug. Thank you for attending the 2023 MTUG IT Summit & Tradeshow!

Thank you to Our Volunteer Presenters, Contributors & Helpers Year-Round

FOR TEACHING & HELPING, SINCE LAST WE GATHERED:

October 27, 2022 – Portland Peers & Beers:
A Cybersecurity User Group/Ed Program Mixer!
With DC207 (Benjamin Strout), **InfraGard Maine** (Ande Smith), **ISC2Maine** (Gary Soucy), **ISACA New England** (Paul Dwyer), **IAPP** (Katy Kreiger), **Thomas College** (Mikaela Ziobro / Frank Appunn), and **Central Maine Community College** (Barry Magda). *Sponsored by Deep Edge Realty.*

December 7, 2022 – Brunswick Peers & Beers:
Dennis Tuttle and **Peter Luciano** of Cross Insurance: “*Cybersecurity Liability Requirements.*”
Sponsored by Arctic Wolf.

HELPING HANDS

Dick Curry, former MTUG Treasurer; volunteer
Curtis Ingraham, former MTUG board; volunteer
Alexandra Heseltine, GCMD, MTUG Website
Bill Paradis, **Michelle Roberts**, **Frank Appunn**,
Jockel Carter, **Barry Magda**, **Ben Strout**, **Gary Soucy** and many others for being ready to fill in as volunteers and last-minute speakers.

FOR SUPPORTING US AS BOARD MEMBERS:

Tonia Dupler, *MaineTech Consulting*, President
Wil Kilbreth, *Community Health Options*
Ron Brown, *Ronald O. Brown Consulting*
Job Board and Scholarship Liaison
James Harder, *FirstLight*, Chair, Programming
Mark Hopper, *Stonewall Kitchen*
Alisa Meggison, *KICTeam*, co-Treasurer
Eugene Slobodzian, *Tanium*
Fred Brittain, *Independent*
Uli Stewart, *Vantage Point Recruiting*, co-Treasurer
& Chair, Outreach & Board Development
James Troutman, *NNENIX*, Interim Secretary &
Chair, Conference Committee

RECENTLY RETIRED BOARD, ETC.

Joe Bourgault, *FirstLight*
Austin Brower, *Consolidated Communications*
Kristen Kucera, *L.L. Bean*
Kate Carpenter, *outgoing Executive Director*

IT Services focused on Productivity and Security



Managed IT



Risk Assessments



IT Security

Come by and say Hello!
BOOTH #19



207.553.1585

SystemsEngineering.com

Portland, ME



first defense



Over 20 years
of security & networking
solutions for your business

At Nexum, We Mean Security

nexuminc.com | 2901 Carlson Drive, Suite 204, Hammond, IN 46323 | 866-726-6901

Copyright © 2023 Nexum, Inc., All Rights Reserved.
Nexum® is a registered trademark of Nexum, Inc.

sertex
BROADBAND SOLUTIONS



fiber optic experts

**We work harder and
smarter to deliver.**

- Network design/ engineering
- Aerial & underground construction
- Splicing, testing & documentation
- Equipment & service installations
- Operations & maintenance
- Emergency restoration



**Trust Sertex for experience,
integrity, & performance.**

860-317-1006 • www.sertexbroadband.com
22 Center Parkway • Plainfield, CT

Exhibitors in Casco Bay Exhibit Hall

(downstairs / G3)

Please visit our Tradeshow Floor to learn more about our Exhibitors' products and services.

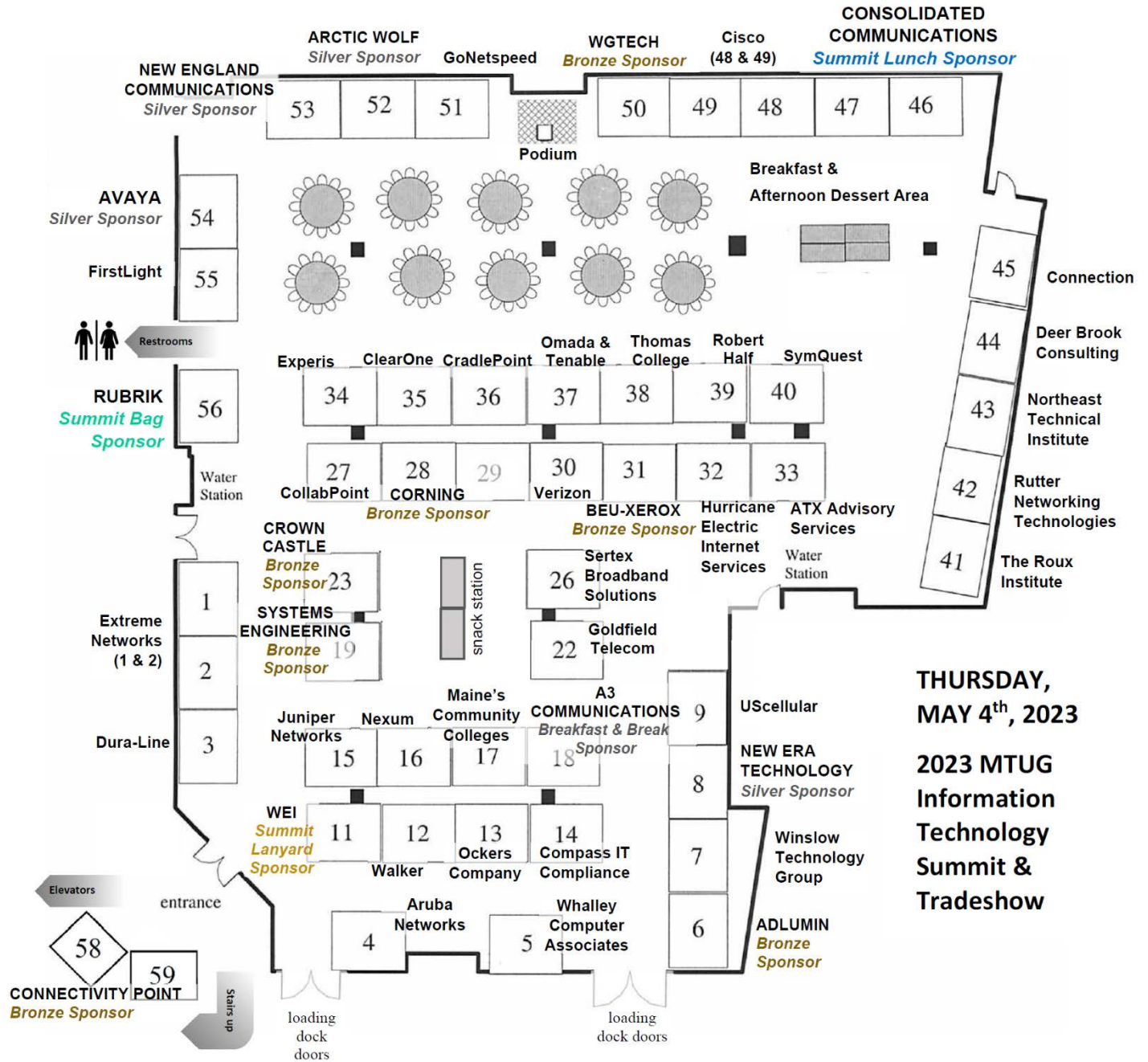
MTUG's Summit and year-round educational events wouldn't be possible without them!

Visit all our exhibitors and have them checkmark their spot on the IT Summit "Grand Prize Passport" to enter the MTUG Grand Prize Drawing -- a Jackery Solar Generator 300 (Explorer 300 + SolarSaga 100W) worth \$600!

AND many exhibitors have their own door prize offerings too!

Company	Booth #	Company	Booth #
☆ A3 Communications, Inc. (Breakfast & Break Sponsor)	18	GoNetspeed	51
★ Adlumin (Bronze Sponsor)	6	Juniper Networks	15
☆ Arctic Wolf (Silver Sponsor)	52	Maine's Community Colleges	17
Aruba Networks	4	☆ New England Communications (Silver Sponsor)	53
ATX Advisory Services	33	☆ New Era Technology (Silver Sponsor)	8
☆ AVAYA (Silver Sponsor)	54	Nexum, Inc.	16
★ BEU – a Xerox Business Solutions Company (Bronze Sponsor)	31	Northeast Technical Institute (NTI)	43
Cisco	49 & 48	Ockers Company	13
ClearOne	35	Omada & Tenable	37
CollabPoint	27	Robert Half	39
Compass IT Compliance	14	The Roux Institute	41
Connection	45	★ Rubrik (Summit Bag Sponsor)	56
★ Connectivity Point (Bronze Sponsor)	58 & 59	Rutter Networking Technologies	42
★ Consolidated Communications (Summit Lunch Sponsor)	47 & 47	Sertex Broadband Solutions	26
★ Corning (Bronze Sponsor)	28	SymQuest	40
CradlePoint	36	★ Systems Engineering (Bronze Sponsor)	19
★ Crown Castle (Bronze Sponsor)	23	Thomas College	38
Deer Brook Consulting	44	UScellular	9
★ Dura-Line (Bronze Sponsor)	3	Verizon	30
Experis	34	Walker	12
Extreme Networks	1 & 2	★ WEI (Lanyard Sponsor)	11
FirstLight	55	★ WGTech (Bronze Sponsor)	50
Hurricane Electric Internet Services	32	Whalley Computer Associates	5
Goldfield Telecom, L.C.	22	Winslow Technology Group	7
★ Headlight Audio Visual – Audio/Visual Sponsor (non-exhibiting)			

Casco Bay Hall Exhibit Floor Booth Map



Casco Bay Hall Foyer/Entrance

More Booths in Foyer.

Stairs/Elevators to Registration & Workshops & the Summit Lunch and Keynote in Massachusetts/Vermont/New Hampshire Hall

Restrooms in Exhibit Hall along left wall toward back.

And please visit our non-exhibiting Sponsor online!

Go to www.mtug.org/techsummit and scroll to the sponsor logo.

A/V Sponsor: Headlight Audio Visual

2023 MTUG Information Technology Summit & Tradeshow

A Program of the Maine Technology Users Group

Thursday, May 4, 2023, 7:30 am – 4:00 pm

Holiday Inn by the Bay, 88 Spring Street, Portland, ME 04101

Registration fee:

Advanced Purchase.....	\$70
At the Door (space permitting):	\$100
Tech Student Rate (by Tues 5/2/22)	\$25
Military Rate (by Wed 5/3/22)	\$45

(special rates may require credential upload; see details at www.mtug.org/techsummit)

Registration includes (for all attendee types):

- Continental breakfast
- Buffet lunch and afternoon dessert
- Selection of 16 workshops across 4 tracks
- Tradeshow floor of over 50 tech vendors
- Tradeshow door prizes!

Register today! mtug.org/techsummit

Post-Summit Evaluation

MORE PRIZES! After the Summit, please fill in our Summit Evaluation and be entered to win another prize – a \$50 Amazon Gift Card!
www.mtug.org/summit-evaluation



The Wireless Internet Password for the Holiday Inn Portland Downtown is:

PWMDT

SSID =
"IHG One Rewards free wifi"

What is MTUG?

The Maine Technology Users Group (MTUG) is an independent, non-profit organization dedicated to bringing IT professionals and business leaders together to network, educate, and share technology experiences. The MTUG Information Technology Summit and Tradeshow, usually held annually in the spring, is Maine's largest business technology event, and provides an opportunity for professionals with varied interests to participate in educational sessions and exchange information and ideas.

For more information about MTUG monthly meetings and services, visit www.mtug.org.

Directions to the Holiday Inn by the Bay: From I-295 in Portland, take Exit 6a (Forest Ave/Rt 100 South). Take the first right to State Street through Deering Oaks Park. Follow State Street up the hill several lights. After the Congress Street light, take the left at the next light onto Spring Street. The Holiday Inn by the Bay is a few blocks down, with the garage beyond it on the right. **Parking:** Garage Parking on event day is a special MTUG rate of \$5 until 5:30pm. For more parking info, go to the end of the Summit webpage at <https://www.mtug.org/techsummit#Parking>.

If you need special assistance to participate fully in this Summit, please contact MTUG at 207-370-5327 (call or text) or by email: programs@mtug.org

MTUG Code of Conduct: If you have any concerns about conduct related to any persons participating in this event, please refer to our Code of Conduct page for assistance: mtug.org/summit-tradeshow-code-of-conduct